



**ssnup**

Smallholder Safety Net  
Upscaling Programme

## IMPROVING QUALITY AND QUANTITY OF THE PRODUCTION OF ORGANIC FERTILISERS IN MALI



Africa



Latin America



Asia



Financial services



Non-financial services



Market building



Internal management

### CONTEXT

The economy of Mali is primarily based on agriculture and agro-pastoralism with most farming defined by small-scale, rain-fed subsistence systems with little reinvestment in mechanisation. Most of the land lies within the Sahara Desert making Mali one of the hottest countries in the world. The agricultural sector employs about 80% of the workforce and is mainly small-scale family farming, with 68% of farms cultivating less than 5 hectares. Other forms of agricultural operation are limited, with only 14% of farms exceeding 10 hectares. While conventional agriculture remains dominant, there is growing awareness of the need for sustainable soil management. The increasing demand for eco-friendly fertilisers offers strong market opportunities.

### CURRENT STATUS OF THE BENEFICIARY ORGANISATION

Founded in 2016, Mali Engrais' mission is to build a sustainable and responsible agricultural sector through the production and distribution of high-quality organic fertilisers. Mali Engrais is among the few Malian firms accredited for the quality of its organic fertilisers, which are validated through periodic analysis by recognised institutions such as the Institut d'Économie Rurale (IER) and Proslabs. Mali Engrais sells its organic fertilisers to cereal and vegetable producers and provides value-added advisory services, including soil diagnostics, fertilisation planning, fertilisation optimisation advice, and best agricultural practices support.

### OBJECTIVE OF THE PROJECT

The project aims to optimise the organisation of the production and to implement a Corporate Social Responsibility (CSR) policy and Health and Safety at Work (HSE) measures.

The expected results of the project are:

- Improve the quality and increase the quantity of organic fertiliser produced.
- Improve ESG rating by 15%
- Train 50 smallholder farmers on sustainable agricultural practices and use of organic fertilisers.

### IMPACT INVESTOR



### BENEFICIARY ORGANISATION

Mali Engrais (SME) - Mali

### TARGET

50 smallholder farmers

### AGRICULTURAL VALUE CHAIN

Cereals, vegetables

### STARTING DATE

May 2025

### DURATION

6 months

### TOTAL TA BUDGET

€ 12,580  
Including € 9,275 (74%)  
contribution from SSNUP



SSNUP c/o ADA asbl | 39, rue Glesener | L-1631 Luxembourg  
T. +352 45 68 68 | [www.ssnup.org](http://www.ssnup.org) | [ssnup@ada-microfinance.lu](mailto:ssnup@ada-microfinance.lu)