



#### Our range of products

##### Financial:

- ▶ **Senior Loan:** an amount between USD 0,2 and 1,8 million, granted in local currency, USD or EUR, with a maximum term of 5 years, at the market rate;
- ▶ **Subordinated Loan:** an amount between USD 0,2 and 1,8 million, granted in local currency, USD or EUR, with a term of between 5 and 7 years, at the market rate.

*Contact: [invest@ada-microfinance.lu](mailto:invest@ada-microfinance.lu)*

##### Non - Financial:

- ▶ **Training:** With years of field expertise, ADA, in collaboration with its partners, offers training courses lasting 1 to 5 days, dedicated to microfinance professionals.
- ▶ **Technical Assistance:** ADA provides its know-how and expertise to strengthen the capacity of MFIs on organizational, institutional and financial issues.
- ▶ **Tools:** ADA and its partners have developed management, social and financial tools that you can download and use for free.

*Contact: [ada3t@ada-microfinance.lu](mailto:ada3t@ada-microfinance.lu)*

#### Our eligibility criteria for funding

We finance medium-sized microfinance institutions (Tier 2 and 3) with the following characteristics:

- ☑ audited accounts;
- ☑ a balance sheet between USD 1 million and 50 millions;
- ☑ a profitable or close to profitable activity;
- ☑ a PAR below 10%;
- ☑ a debt/equity ratio < 5;
- ☑ minimum of 80% of portfolio financing Revenue Generating Activities (RGA);
- ☑ a strong social mission.

**In addition, we pay particular attention to the governance of the MFI, its operational profile and its risk management strategy.**



## **Does your MFI fulfill our conditions?** **Please complete and send us this contact form**

**Name of your MFI:**  
**Contact Information:**  
**Legal status:**  
**Country of operation:**

**Brief presentation:**

**How do you define your social mission?**

### **Products**

**What are your main products? (Please list 3 to 5)**

Name	Purpose of the loan	% Portfolio

Indicators	2021	2020
Total Balance Sheet (USD)		
Total Portfolio (USD)		
% growth portfolio		
PAR30 + Rescheduled (no current arrears)		
Write Off %		
Net income (USD)		
Operational self sufficiency %		
Debt / Equity		
Number of borrowers		

**Please check the boxes below for your agreement:**

- By submitting this form, I agree that the information entered will be forwarded to ADA and used as part of a funding application.
- I understand that the information entered will not be passed on to third parties and will not be used for commercial purposes.



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